

Project title : ECLAT - Research on market opportunities and potential trade partners for Mozambique cashew broken grades in the European market

Project place	Project cost	Role in the project	Technical and financial sponsors	Dates
Mozambique	28 000 €	Cashew expertise	Norgesvel	November 2020 - July 2021

Project's goals and results

Main goals

Identify and quantify the demand of actors in the agrifood sector in France (processors, restaurateurs, caterers, pastry chefs, etc.) who are or could be of interest by the use of broken cashew nut. Indeed, during primary processing (shelling and skinning) a large part of the cashew nuts are split or broken into pieces of different sizes and shapes. In recent years, the emerging processing industry in Africa has faced the closure of the Indian market which until then absorbed the majority of these cashew nut chips. In particular, the Mozambican processors supported within the framework of the ACAMAZ project are struggling to find retained grades for all the broken cashew nuts, which strongly calls into question their competitiveness vis-à-vis the Indian and Vietnamese industries which dominate the market.

Specific objectives

SO1. Analyse market research that identifies new opportunities for broken and pieces in Europe

SO2. The identification of - and linking with potential trade partners for bits and pieces with the Cashew Development Fund

SO3. Propose a methodology, strategy to be used by the Cashew Development Fund firms, Condor and AICAJU to prospect new markets or users in Europe

Beneficiaries

[CONDOR](#)

Cashew Development Fund

AICAJU

Results

Activities