

Project title : PROCIV - Implementation of strategies to promote and strengthen the cashew nut industry in Togo

Project place	Project cost	Role in the project	Technical and financial sponsors	Dates
Togo	6 300 €	Cashew Expert	GIZ, Ministry of Agriculture of Togo, Interprofessional Council of the Togolese Cashew Nut Sector - CIFAT, Coordination Committee of the Cashew Nut Industry in Togo - CCFA	January 2021 - February 2021

Project's goals and results

Main goals

In order to better understand the evolution of the cashew nut market (NCB) and consequently that of the kernel, and to grasp available mechanisms to protect companies against the effects of price fluctuations on the world market, the [GIZ](#) cashew nut technical team and CIFAT stakeholders expressed their need for a training and knowledge-sharing mission by an expert

Specific objectives

SO1. Analyze the international cashew kernel market, factors of price variation, its consequences, the evolution and perspectives

SO2. Analyze market behavior and risk limitation mechanisms related to price fluctuations (market analysis matrix, impact analysis of different parameters and anticipation)

SO3. Analyze the mechanism of contract development with insurance clauses (to protect companies from buyers, products, exporters and processors' businesses against price fluctuations in the market)

SO4. Market research for agricultural products (negotiation and contractualization)

Beneficiaries

Results

Activities