# Project title: TCHADGUM - Study on the price and value chain of gum arabic in Chad and construction of a dialogue within the local value chain

Project place	Project cost	Role in the project	Technical and financial sponsors	Dates
Chad	9 200 €	Gum Arabic value chain	SOS SAHEL	April 2014 - May 2014

# Project's goals and results

## Main goals

- Analysis of the value chain and demand of the gum arabic market in the Guéra region
- Proposed actions for capacity building in management, marketing and financing of the Federation and the 6 gum producers' Unions in the study area for the design of the action plan for this new phase

## **Specific objectives**

Strengthen the program initiated in 2009 as part of a new phase of expansion in 2014-2016: identify priorities, the main strategic areas of development and opportunities for the realization of larger-scale projects, supported since 2009 in the program framework (ACACIA, PAFGA, PRCC, EHAT) and related to regional / global issues

#### **Beneficiaries**

Unions and groups structured by SOS SAHEL in the Melfi area

#### Results

- R1. Study report of the value chain and the demand of the gum to help the actors of the sector to have a better mutual knowledge of the role and added value of each link of the chain
- **R2.** Training materials and training report for capacity building of gum arabic producers/pikers in business management (simplified accounting, marketing, entrepreneurial culture) and in financial management (budgeting, management of the saving)
- **R3.** Feasibility report of a financing scheme of Groupings / Unions by microfinance (Warrantage, telephony, exporter)
- R4. Preparation of the complete file for the offer of the Technical Assistant of the PRCC

### **Activities**

- A1. Organize a regional interprofessional exchange workshop to bring out a global vision and the common ground
- **A2.** Value Chain and Market Demand Analysis
- A3. Strengthening of Groupings and Unions in terms of management and financing techniques
- **A4.** Experimentation of financing schemes of Groupings / Unions by microfinance