

## Resume

1. **Family name** GRIFFON
2. **First name** François
3. **Date of birth** 7/22/84 Cholet
4. **Nationality** France
5. **Civil status**
6. **Education**

<i>Years</i>	<i>Institution</i>	<i>Degree(s) or Diploma(s) obtained</i>
2011-2012	Montpellier SupAgro, Institut des Régions Chaudes - France	Master's degree in Sustainable Farming and Agri-food Systems in the South, option Markets, Organization, Quality and Services
2008	University of Paris V / ENS / EHESS - France	Master's degree in cognitive sciences
2005	University of Nantes – France	Bachelor's degree in cellular biology and animal physiology

### 7. Language skills

<i>Language</i>	<i>Reading</i>	<i>Speaking</i>	<i>Writing</i>
French	1	1	1
English	1	2	2
Portuguese	2	4	4
Spanish	2	4	4

### 8. Member of a professional organization

9. **Current position** Project Officer / France
10. **Years of experience** 14 years
11. **Key qualifications**

**Value chain analysis**

**Market study**

**Quality management**

**Farmers' organization services and support**

### 12. Professional experience

Dates	Location	Company	Position	Description
Since March 2017	Mozambique	NITIDÆ (ex-RONGEAD)	Expert - Agrarian diagnosis, Market and Value chains	<b>LAUREL Study</b> (Funding: World Bank): <ul style="list-style-type: none"> <li>Establishment of a soil degradation monitoring tool.</li> <li>Modelling of socio-economic factors which impact soil degradation in Mozambique.</li> </ul>
Since March 2017	Burkina Faso	NITIDÆ (ex-RONGEAD)	Expert - Value chains & Market	<b>SESAME Project</b> (Funding: LWR-Lutheran World Relief): <ul style="list-style-type: none"> <li>Support on market access purposes and on the relationship issues among different actors involved in the sesame sector in Burkina Faso (study on the international market standards, development of training materials, coordination of animations around standards matters and market access).</li> </ul>
Since September 2016	Mozambique	NITIDÆ (ex-RONGEAD)	Expert - Market analyst & Agronomy	<b>MOZBIO Project</b> (Funding : World Bank, IGF Fundatin, ANAC Mozambique, MITADER Mozambique, INCAJU Mozambique): <ul style="list-style-type: none"> <li>Implementation of Market information Systems (MIS).</li> <li>Monitoring of support activities on the intensification of agricultural practices (e.g. leguminous plants, agroforestry).</li> <li>Development of training materials on cultural practices and marketing agricultural products.</li> </ul>
Since May 2016	France	NITIDÆ (ex-RONGEAD)	Market Analyst	<b>N'Kalô System:</b> <ul style="list-style-type: none"> <li>Analysis and consulting on the arabic gum and sesame markets.</li> <li>Drafting and publishing bulletins on arabic gum, sesame and cashew markets (portuguese version).</li> <li>Awareness among MIS proponents on a methodology oriented towards economic actors.</li> <li>Training of market analysts on how to process market informations and on marketing strategies.</li> </ul>
June & November 2015	Chad & Sudan	RONGEAD	Expert - Value chains	<b>Consulting services for BRACED Program</b> (Funding: ConcernWorldwide): <ul style="list-style-type: none"> <li>Lead chains analysis in order to define economic opportunities and potential support activities.</li> </ul>
December 2014 to 2017	Sudan	RONGEAD	Technical Assistant	<b>Projet SSGASS:</b> <ul style="list-style-type: none"> <li>Support in structuring Arabic Gum sector in Sudan (market information service and consulting)</li> </ul>
From October 2014 to May 2016	Chad	RONGEAD	Project Coordinator	<b>Coordination of two EU Program</b> (Funding : UE Delegation Chad): <ol style="list-style-type: none"> <li>Support for the development of oilseed value chains (sesame, groundnut, sheanut, cashewnut) for an optimal production &amp; connection to markets – OLEOTCHAD.</li> <li>« Increase reflection, capacities, initiatives and national abilities for higher income growth from non-timber forest products (NTFP) and to improved sustainable wood-energy management ». <ul style="list-style-type: none"> <li>Project activities management and partners support</li> <li>Sectors analysis, market study, market information service.</li> </ul> </li> </ol>
October 2013 to July 2014	Union of the Comoros, Anjouan	Initiative Développement	Technical assistant	<b>DAFE Program:</b> <ul style="list-style-type: none"> <li>Establishment of the "Ylang-ylang" sector study in Anjouan.</li> <li>Support for the program's strategic direction</li> <li>Management of the beneficiaries' project selection</li> </ul>
April to July 2013	France	Solidarité Paysans Poitou-Charentes	Farmer adviser	<ul style="list-style-type: none"> <li>Farmers' support on juridical, administrative and technical aspects.</li> <li>Coordination of the structure.</li> </ul>
March to August 2012	Madagascar (Mahajanga Province)	FIDA	Value chain research officer	<b>PROSPERER Program:</b> <ul style="list-style-type: none"> <li>« Black eyes » sector study.</li> <li>Program strategic orientation support in order to promote contracts between farmers and buyers.</li> </ul>
May to July 2011	Mexico (Texcoco)	Colegio de postgraduados - Rural development department	Research officer	<ul style="list-style-type: none"> <li>Mexico city's outskirts urbanization and periurban agricultural policy study.</li> </ul>
October 2008 to January 2010	France	Ets Griffon Fils	Workman	<ul style="list-style-type: none"> <li>Workman in joinery and iron carpentry</li> </ul>

## 15. Computer sciences skills

Office suite, image processing and design software (Illustrator, Photoshop, In Design).