

Resume

1. **Family name** GRIFFON
2. **First name** François
3. **Date of birth** 7/22/84 Cholet
4. **Nationality** France
5. **Civil status**
6. **Education**

| <i>Years</i> | <i>Institution</i> | <i>Degree(s) or Diploma(s) obtained</i> |
|--------------|--|---|
| 2011-2012 | Montpellier SupAgro, Institut des Régions Chaudes - France | Master's degree in Sustainable Farming and Agri-food Systems in the South, option Markets, Organization, Quality and Services |
| 2008 | University of Paris V / ENS / EHESS - France | Master's degree in cognitive sciences |
| 2005 | University of Nantes – France | Bachelor's degree in cellular biology and animal physiology |

7. Language skills

| <i>Language</i> | <i>Reading</i> | <i>Speaking</i> | <i>Writing</i> |
|-----------------|----------------|-----------------|----------------|
| French | 1 | 1 | 1 |
| English | 1 | 2 | 2 |
| Portuguese | 2 | 4 | 4 |
| Spanish | 2 | 4 | 4 |

8. Member of a professional organization

9. **Current position** Project Officer / France
10. **Years of experience** 14 years
11. **Key qualifications**

Value chain analysis

Market study

Quality management

Farmers' organization services and support

12. Professional experience

| Dates | Location | Company | Position | Description |
|-------------------------------|---------------------------------|---|--|---|
| Since March 2017 | Mozambique | NITIDÆ (ex-RONGEAD) | Expert - Agrarian diagnosis, Market and Value chains | LAUREL Study (Funding: World Bank): <ul style="list-style-type: none"> Establishment of a soil degradation monitoring tool. Modelling of socio-economic factors which impact soil degradation in Mozambique. |
| Since March 2017 | Burkina Faso | NITIDÆ (ex-RONGEAD) | Expert - Value chains & Market | SESAME Project (Funding: LWR-Lutheran World Relief): <ul style="list-style-type: none"> Support on market access purposes and on the relationship issues among different actors involved in the sesame sector in Burkina Faso (study on the international market standards, development of training materials, coordination of animations around standards matters and market access). |
| Since September 2016 | Mozambique | NITIDÆ (ex-RONGEAD) | Expert - Market analyst & Agronomy | MOZBIO Project (Funding : World Bank, IGF Fundatin, ANAC Mozambique, MITADER Mozambique, INCAJU Mozambique): <ul style="list-style-type: none"> Implementation of Market information Systems (MIS). Monitoring of support activities on the intensification of agricultural practices (e.g. leguminous plants, agroforestry). Development of training materials on cultural practices and marketing agricultural products. |
| Since May 2016 | France | NITIDÆ (ex-RONGEAD) | Market Analyst | N'Kalô System: <ul style="list-style-type: none"> Analysis and consulting on the arabic gum and sesame markets. Drafting and publishing bulletins on arabic gum, sesame and cashew markets (portuguese version). Awareness among MIS proponents on a methodology oriented towards economic actors. Training of market analysts on how to process market informations and on marketing strategies. |
| June & November 2015 | Chad & Sudan | RONGEAD | Expert - Value chains | Consulting services for BRACED Program (Funding: ConcernWorldwide): <ul style="list-style-type: none"> Lead chains analysis in order to define economic opportunities and potential support activities. |
| December 2014 to 2017 | Sudan | RONGEAD | Technical Assistant | Projet SSGASS: <ul style="list-style-type: none"> Support in structuring Arabic Gum sector in Sudan (marcket information service and consulting) |
| From October 2014 to May 2016 | Chad | RONGEAD | Project Coordinator | Coordination of two EU Program (Funding : UE Delegation Chad): <ol style="list-style-type: none"> Support for the development of oilseed value chains (sesame, groundnut, sheanut, cashewnut) for an optimal production & connection to markets – OLEOTCHAD. « Increase reflection, capacities, initiatives and national abilities for higher income growth from non-timber forest products (NTFP) and to improved sustainable wood-energy management ». <ul style="list-style-type: none"> Project activities management and partners support Sectors analysis, market study, market information service. |
| October 2013 to July 2014 | Union of the Comoros, Anjouan | Initiative Développement | Technical assistant | DAFE Program: <ul style="list-style-type: none"> Establishment of the "Ylang-ylang" sector study in Anjouan. Support for the program's strategic direction Management of the beneficiaries' project selection |
| April to July 2013 | France | Solidarité Paysans Poitou-Charentes | Farmer adviser | <ul style="list-style-type: none"> Farmers' support on juridical, administrative and technical aspects. Coordination of the structure. |
| March to August 2012 | Madagascar (Mahajanga Province) | FIDA | Value chain research officer | PROSPERER Program: <ul style="list-style-type: none"> « Black eyes » sector study. Program strategic orientation support in order to promote contracts between farmers and buyers. |
| May to July 2011 | Mexico (Texcoco) | Colegio de postgraduados - Rural development department | Research officer | <ul style="list-style-type: none"> Mexico city's outskirts urbanization and periurban agricultural policy study. |
| October 2008 to January 2010 | France | Ets Griffon Fils | Workman | <ul style="list-style-type: none"> Workman in joinery and iron carpentry |

15. Computer sciences skills

Office suite, image processing and design software (Illustrator, Photoshop, In Design).