

# Resume

1. **Family name** Gonnet
2. **First name** Julien
3. **Date of birth** 7/11/80 Villefranche-sur-Saône
4. **Nationality** France
5. **Civil status** Married, 3 children
6. **Education**

Years	Institution	Degree(s) or Diploma(s) obtained
2003-2005	University of Geneva (Switzerland)	Professional Master 2 in Sustainable Development
2002-2003	Jean Moulin University (Lyon 3, France)	Master 1 in Geography
1999-2002	Claude Bernard University (Lyon 1, France)	Bachelor in Physics

## 7. Language skills

Language	Reading	Speaking	Writing
French	1	1	1
English	2	3	3
Italian	2	3	4
Spanish	3	4	5

## 8. Member of a professional organization

NITIDÆ

9. **Current position** Project Manager / Agriculture & Market / France
10. **Years of experience** 18 years
11. **Key qualifications**

### Project management

- Designing, coordination, monitoring projects (market access & organisation)

## 12. Professional experience

Dates	Location	Company	Position	Description
				<b>Professional experience since September 2009 at Nitidæ (ex-Rongead - Etc Terra) as project coordinator</b> Project manager for the improvement of the living conditions of producers of agricultural and NTFP sectors through several initiatives. Establishment of partnerships, recruitment, planning, management of activities, budget management, design of training, strengthening of OPAs, certifications, monitoring and evaluation of results, monitoring of indicators, impact studies.
2021-2024	Senegal	ENABEL	Coordination, management, evaluation	PROPAC - Professionalization of Professional Agricultural Organizations.
2022	Togo	Fondation Avril	Expert traceability & organic certification	TOGOSOY - Feasibility study for the implementation of traceability softwares within the cooperatives to facilitate the certification of organic soya.
2021	Senegal	INSPIRE	Expert organic certification	SENESAME - Support for producer organizations sesame for a conversion to Organic Agriculture in Senegal.

2021-2022	Madagascar	World Bank	Expert certification & agricultural markets	MADLABEL - Analysis of the labels sector in Madagascar, their potential for valuation of export products and the capacity of Producer Organizations to be certified.
2019-2023	Mali	European Union / CONFED Mali	Coordination	Coordination of a EU 4-years project (900 k€): "FORECO – Forest territories and innovative sectors for the forest and the local economy" (14 municipalities): <ul style="list-style-type: none"> <li>• Reforestation of tree species with economic logic</li> <li>• Improve the marketing of forest products and services</li> </ul>
2019-2020	Ivory Coast	CTA - Technical center for agricultural and rural cooperation	Coordination	Coordination of the project « COCOBLOCK – Blockchain for a better cocoa traceability » Objective: to develop and test a traceability system based on blockchain (develop transparency, reduce transaction costs, increase the profit margins of cocoa ...)
2019	Madagascar	COLEACP	Certification expert	« MANGAMADA – Analysis and advice to improve the supply of organic and fair-trade mango to a process unit »: <ul style="list-style-type: none"> <li>• Diagnosis of the current supply system</li> <li>• Facilitate the business / cooperative meeting</li> </ul>
2019	Republic of Guinea	EGIS	Coordination	GUINATIC - Contribution to the Technical Assistance Project for Ministry of Agriculture on innovation in agricultural advice by digital tools
2018-2021	Ivory Coast	Ecookim	Coordination / certification expert	Project « CERTIBIO – Technical assistance to Ecookim for the certification and production of organic cocoa » : <ul style="list-style-type: none"> <li>• Training, implementation and verification of rules and certification procedures</li> <li>• Develop technical support to identify alternative practices to the use of chemical fertilizers</li> </ul>
2018-2021	Mozambique	AFD / INCAJU	Expert in organic certification	Project « ACAMOZ - Support for the cashew value chain in Mozambique »: Strengthen the cashew value chain in order to increase the income of small producers and preserve the natural resources in a strengthened and more transparent institutional context led by INCAJU
2018-2019	Burkina Faso	Confidential	Certification expert	Project « CERETIF - Establishment of certified cereal chains (BIO/FLO/FLL) »: Support for the establishment of certified chains (BIO / FFL / FLO) in Burkina Faso in partnership with 2 POs, in particular the Network Shea Butter Producers from Hauts Bassins and Cascades (RPBHC).
January - February 2018	Madagascar	Confidential	Expert in organic certification	Project « FANAMBAY - Study of carbon sequestration potential for the feasibility of a carbon project in the New Protected Area of Loky Manambato »: <ul style="list-style-type: none"> <li>• Analysis of the impacts of a carbon project</li> <li>• Carbon certification feasibility study</li> <li>• Impact assessment of the certified vanilla sector</li> </ul>
2017-2019	Ivory Coast	FDF / CFSI	Coordination	Project « EKAN EBONOU - Family farming is present in supermarket shelves in Ivory Coast »: Improve the income of women producers in the women's union of Attiengouakro by creating added value through the sustainable supply of supermarkets with products market gardeners.
2017-2019	Mozambique	World Bank	Expert geographer	Project « LAUREL - Territorial planning to improve resilience landscapes in Mozambique »: Improve spatial data on land degradation and by developing a prototype platform (LANDSIM) to simulate, evaluate and reorient uses and change land use
2017-2018	Madagascar	Cosmetic companies	Consultant	Diagnosis and recommendations for setting up a private repository private SOLSO from l'Oréal for vanilla supply (in progress).
2017	Madagascar	L'Oréal / ASMADA	Certification expert	ASMADA - Sourcing framing study in Madagascar for Décléor: Evaluate the sourcing potential of Essential Oils by ASMADA
April 2017	France (Lyon)	ISARA-Lyon	Intervenor	Intervention on fair trade within the framework of the ISARA training "Agricultural and food economics: from global to local" (4th year student engineers-agronomists)
Since 2017	Ivory Coast	Ivorian Cooperative SCPBM	Trainer	<ul style="list-style-type: none"> <li>• Training to ensure compliance on BIO and FFL references.</li> <li>• Production of the cooperative in cocoa : 15 T/year.</li> </ul>
Since 2017	Morocco	ORIANE Nature	Project officer	Study on the implementation of a strategy to convert 10 conventional products in a fair trade brand (mint, verbena, rose, bitter orange,...) - ongoing.

Since 2009	Burkina Faso	Yanta / RPBHC	Expertise ICS / FFL	<ul style="list-style-type: none"> <li>Yanta : Union de transformation de noix de cajou au Burkina – 800T/year en Organic/FLO. Support to the establishment of the ICS (Internal Control System) and compliance with the system of reference.</li> <li>RPBHC known as "le Réseau": support to shea FFL certification (awareness, trainings, support in writing the required documents, price policy, use of the development funds, etc.)</li> </ul>
2016-2019	Benin, Burkina, Ivory Coast, Ghana, Mali, Niger, Senegal, Togo	CEDEAO-ARAA / CTA	Project Manager	Coordination of the project: « Intelligence économique au service de la gestion du risque prix dans les filières céréales (mil, sorgho, maïs, riz) in 8 countries of West Africa ».
May to August 2016 & May to August 2017	Chad	GIZ	Project Manager	<p>Coordination of the project : "Operationalisation of the Seed Sector in Chad" - phase 1 (2016) &amp; phase 2 (2017)</p> <ul style="list-style-type: none"> <li>Implementation of an information system on quantities, qualities and seeds localisation for corn, millet, sorghum and groundnut;</li> <li>Training local team;</li> <li>Identification of points of sales, raising awareness on improved seeds;</li> <li>Messages on FM radio and bulletin;</li> <li>Promoting the MIS on markets.</li> </ul>
January 2016	Chad	PADL-GRN (Chad)	Coordinator / Consultant	Training workshops on agricultural value chains and familybased farming systems to the benefit of NGO partners.
December 2015	Ivory Coast	CTA	Coordinator / Trainer	Training workshops of 53 leaders and facilitators of the main agricultural market information systems in 15 West and Central African countries.
November 2015	Chad	FAO	Consultant	Consultancy within the frame of a project to support the development of spirulina sector in Chad: support the resilience of women who produce spirulina.
November 2015	Morocco	Cosmetic companies	Consultant	<p>Diagnosis of the "iris roots" sector for an EFT Certification :</p> <ul style="list-style-type: none"> <li>Describe the supply chain (production, process, marketing) of the "iris roots" sector : typology of producers and farmers' income.</li> <li>Define an action plan for an EFT Certification.</li> </ul>
2014-2015	ACP Countries	CTA	Coordinator	<ul style="list-style-type: none"> <li>Coordination of the project: "Drafting of training materials to promote the development of value chains and agribusiness in ACP countries"</li> <li>Improve relations between actors to structure agricultural sectors and make each actor's income sustainable thanks to the development of training material on agricultural value chains.</li> <li>A training support "Image Box" for producers and small traders and processors.</li> <li>A training support "Presentation" for actors of the downstream agricultural sectors (traders, food processors, distributors) and agricultural stakeholders in general (Officials, agricultural Advices in Agriculture Students).</li> </ul>
2014-2015	ACP Countries	CTA	Project Manager	<ul style="list-style-type: none"> <li>Coordination of the project: "Building viable delivery models of ICT for agriculture in ACP Countries".</li> <li>This project involves the extension and harmonization of a MIS (market information service) and business consultancy called N'KALO in Mali, Burkina Faso and Ivory Coast, an initiative born in 2009.</li> </ul>
Since 2013	Mali	Orange Mali	Project Manager	<ul style="list-style-type: none"> <li>Coordination of the project : "Market price collection for farmers in Mali".</li> <li>Implementation of a market price collection system (agricultural products) within the frame of the SENEKELA program.</li> </ul>
2012	Ivory Coast	French Embassy in Ivory Coast (SCAC)	Project Manager	Study of the spirulina market in Ivory Coast and animation of a sellers' network.
2012 (45 days)	Chad	FAO	Consultant	<ul style="list-style-type: none"> <li>Consultancy for the study and design of the FAO National Development Plan - Aquaculture - for a commercial purpose in Chad (spirulina sector).</li> <li>Réf : TCP/CHD/3302.</li> </ul>
2013-2016	Chad	EU	Project Manager	Study on the sesame and nuts sectors : "Support the development of oilseed sectors (sesame, sheanut, groundnut and cashewnut) by a lean manufacturing and connected to the market".

2013-2014	Senegal, Ivory Coast, Burkina Faso, Mali	OIF	Project Manager	Coordination of the project : "Promoting the integration of cashew and sesame small producers in the international trade, through the dissemination of useful and regular information".
May 2013	Ivory Coast	OIPI (Ivorian Office for Intellectual Propriety)	Consultant	Feasibility study for the establishment of Geographical Indications (GI) in Cote d'Ivoire as tools for territorial development.
2008-2009	Democratic Republic of the Congo	COSI / UE / Multi-donors	Project Officer	<ul style="list-style-type: none"> <li>Fundraising and launching of a program to support local organisations on the Human rights area. (2Meuros)</li> <li>Approach by a consortium, implementation of a micro-projects selection methodology , talks with the civil society's actors.</li> </ul>
2004-2005	Chad	FAO	Project Manager	<ul style="list-style-type: none"> <li>Project Manager of a feasibility study to support the Spirulina chain in Chad in order to fight against food insecurity, malnutrition and to improve the living conditions and the incomes of women (Funding : 1000 K Euros - EU).</li> <li>Participative method, training sessions, negotiations with the ministries, definition of the technical parts of the activities, from the aims of the project to the concrete field action, prospection, development, management and animation.</li> </ul>
2006-2008	Chad	FAO	Project Manager	<ul style="list-style-type: none"> <li>Project Manager of a food security project by promoting the Spirulina sector in Chad (1M€ - CE).</li> <li>Partnership, planification, recruitment, assistance and consulting with the authorities, administrative and budget management, results and assessment, training, implementation of evaluation tools, animation of the relationship with the population.</li> </ul>
2011-2014	Ivory Coast	AFD-GIZ	Project Manager	<ul style="list-style-type: none"> <li>Project manager of the N'KALO initiative: Promote the integration of professional agricultural organizations of cashew chain in international trade.</li> <li>Project coordination, implementation of partnerships, recruitment, planification, management of the activities, budgeting.</li> </ul>
2011	Angola	FAO	Consultant	<ul style="list-style-type: none"> <li>Designing of a national development plan for the spirulina sector on behalf of the FAO (Angola).</li> <li>Training of the national authorities in the health and agriculture area.</li> <li>Ref: TCPF/ANG/3301 "Development of the spirulina sector in Angola ».</li> </ul>
2011-2012	Gabon	FSBO	Project Officer	Support to the Gabonese civil society organizations on the project cycle management with a special support on implementing planning, evaluation, management & monitoring tools, communication, fund research and project design.
2009-2011	Ivory Coast	ACP Group - UE	Project Manager	<ul style="list-style-type: none"> <li>Project manager of the following project : "creation of a proactive ICT network to share knowledge about the cashew world market in order to promote the sector in Ivory Coast" (Funding : 500k€).</li> <li>Network ITC, dissemination of newsletters, SMS, multi-services e-learning platform, capacity building in ICT (computers, internet access).</li> </ul>
2003	Brazil		Researcher	<ul style="list-style-type: none"> <li>Environmental and sociological study on the activity of logging the primary forests of Amazonia to produce wood coal in the area of Açailândia-Maranhao-Brazil.</li> <li>Cartography, satellite images, GIS, spatial analysis, Field survey, slave work.</li> </ul>
Since 2017	Madagascar	Cosmetic companies	Consultant	Diagnosis and recommendations for the implementation of a L'Oréal SOLSO private standard - vanilla sector (ongoing).
Since 2015	Morocco	Cosmetic companies	Consultant	Certifying the "iris roots" sector with a L'Oréal SOLSO standard : general management, diagnosis, ensuring compliance, monitoring, support, training various actors.

### 13. Publications

- Various articles in Inter-Réseaux, e-agriculture, Ivorian press and in [www.anacarde.com](http://www.anacarde.com) on cashew, sesame, shea projects activities and results in Centrale and West Africa.
- Gonnet Julien, 2009, Article in Altermondes magazine "Rhône-Alpes : the cooperation is becoming wider", number 17, March 2009, 2 pages
- Gonnet Julien, 2005, "The Spirulina, a cyanobacteria as a sustainable development tool to decrease food insecurity and to support a traditional activity of women", dissertation, Master 2 Sustainable Development of areas and societies with strong constraints. University of Geneva, University of Lausanne, 102 pages.
- Gonnet Julien, 2003, "The activity of wood coal, its link with pig iron production and its geographical consequences on the area of Açailândia – Maranhao – Brazil", dissertation of master 1 in Geography, 186 pages.

15. **Computer sciences skills**

- Excellent knowledge of office software (Word, Excel, Power Point...)
- Designing of Internet websites "webdesign" (Dreamweaver, Front Page)
- Cartography/GIS (MapInfo, ArcView, Google Earth)
- Graphics (Photoshop, Illustrator...)
- Survey (Sphinx), video (Flash, Adobe Premium...)
- Project management (GanttProject)

**Other relevant information**

**References:**

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