



CALL FOR EXPRESSIONS OF INTEREST (CEI)

INATrace open source traceability solution

Selection of IT companies for the deployment of
INATrace across Cameroon and the development of
new features

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October 2025

CALL FOR EXPRESSIONS OF INTEREST (CEI)

As part of the roll-out of the open source traceability solution INATrace and the development of new features, Nitidæ is launching a call for expressions of interest to select IT companies based in Cameroon or the sub-region.

Subject:

- **Bundle 1:** Deployment, configuration, support and maintenance of the INATrace solution for operators of the cocoa and coffee sector
- **Bundles 2 to 4:** Development and improvement of open-source features of INATrace (AGPL 3.0 licence)

Desired profile:

Companies with experience in developing and deploying web and mobile applications (Docker, Kubernetes, Java, Angular, MySQL, etc.), with expertise in DevOps, UI/UX, application security and operational capacity in Cameroon.

The following are not eligible: organisations with fewer than seven employees or with an annual turnover of less than 35 million CFA francs over the last two years.

Details and CEI application form available at: www.nitidae.org/en/ami-inatrace-cameroun-2025

CEI response with complete application to be sent to: administration.cmr@nitidae.org

Email subject: AMI – Scale Up Déploiement INA Trace – Cameroun

Deadline: 3rd November 2025 at 11:59 pm (GMT+1)

1_ CALL FOR EXPRESSIONS OF INTEREST (CEI)

Selection of IT companies for the deployment of INATrace across Cameroon and the development of new features

Publication data: 20th October 2025

Submission deadline: 3rd November 2025 at 11:59 pm (GMT+1)

1. Context

Following a pilot project carried out in Cameroon between 2024 and 2025, Nitidæ, with the support of GIZ, will roll out the **INATrace** solution, an open source platform dedicated to traceability, on a larger scale. The aim is to support stakeholders in the cocoa and coffee sectors in Cameroon in complying with the **European regulation on deforestation (EURD)**. Spanning a period of 24 months, the project also aims to structure and energise an open source community around INATrace. Specifically, it plans to equip at least **eight operators** (cooperatives, exporters, SMEs) with a technological solution that is **interoperable, scalable and aligned with international standards**.

2. Object of the Call for Expressions of Interest (CEI)

The purpose of this call for expressions of interest is to identify and gather interest from **IT companies based in Cameroon or the sub-region** that may be interested in submitting a bid in a subsequent call for tenders. Two types of services are considered:

- **Bundle 1:** Deployment, configuration, support and maintenance of the INATrace solution for selected operators
- **Bundle 2:** First block of development of new features and improvements to the INATrace solution (open source, AGPL 3.0 licence)
- **Bundle 3:** Second block of development of new features and improvements to the INATrace solution (open source, AGPL 3.0 licence)
- **Bundle 4:** Third block of development of new features and improvements to the INATrace solution (open source, AGPL 3.0 licence)

3. Bundle constitution and allocation

Interested suppliers may apply for Bundle 1 only, or for Bundle 1 and Bundles 2 to 4.

For Bundle 1, ideally two suppliers will be selected, unless there are insufficient qualified suppliers, in which case the entire Bundle 1 may be allocated to a single supplier.

If two suppliers are selected for Bundle 1, Nitidæ reserves the right to allocate a variable number of beneficiary operators to each of the selected suppliers.

Bundle 1 (one or two suppliers) and Bundles 2 to 4 will be subject to separate calls for tenders. Bundles 2 to 4 may be grouped into two bundles if necessary.

The terms and conditions for the allocation of bundles will be specified in the tender you will receive at the end of the call for expressions of interest for pre-selected companies.

4. Desired profile

A technically capable company (Front End – Back End – Architecture – Hosting – Deployment – Training – After-Sales Service) with a proven ability to manage multi-user deployment projects, displaying excellent customer relations and stakeholder validation processes! Make us want to work with you!

Interested companies must meet the following criteria:

Technical skills:

- Proficiency in the following technologies: Docker, Kubernetes, Java, Angular, MySQL, and Linux environments
- Proficiency in the design and development of hybrid/native web and mobile applications (e.g. Angular, React, React Native, Flutter)
- Expertise in UI/UX design: designing intuitive user browsing, mobile-first ergonomics, user testing, and accessibility
- Good knowledge of HTML5, CSS3, SASS/LESS standards, and modern CSS frameworks (e.g. Bootstrap, Tailwind CSS)
- Experience in responsive integration and front-end performance optimisation (Core Web Vitals)
- Knowledge of REST/GraphQL APIs and interoperability with third-party systems
- Proficiency in complementary back-end frameworks (Node.js, Spring Boot, Django or equivalents)
- Application security skills (authentication, role management, data encryption)
- DevOps best practices, experience in implementing CI/CD tools for rapid development and deployment of mobile and web applications

Experience:

- References in the deployment or development of **open source** solutions
- Experience in the agricultural sector, ideally in value chain traceability (cocoa, coffee, cotton, timber, etc.)
- Good understanding of the functional requirements related to traceability and EUDR compliance

Organisational skills:

- Qualified team available for the project (CVs requested)
- Ability to work in Cameroon and provide responsive technical support

Other strengths:

- Experience in the operational deployment of INATrace
- Physical presence in Cameroon or the sub-region
- Proven commitment to open source communities
- Agile methodology (Scrum, Kanban, etc.) preferred

Exclusion:

Self-employed individuals who are not registered as a business, or businesses with fewer than seven employees and a turnover of less than 35,000,000 CFA francs over the previous two years, will not be considered.

5. Application

Interested companies must submit an application including:

1. A **cover letter** indicating the chosen bundle(s)
2. A **presentation of the company** (company name, location, areas of expertise, relevant experience)
3. **References of similar projects** completed (with contacts for verification)
4. **Key Curriculum Vitae (CVs)** of the proposed team
5. Commercial registration certificate of the company
6. Any complementary pieces of information deemed relevant

6. Submission modalities

Applications must be sent by email only to the following address: administration.cmr@nitidae.org

Email subject: *AMI – Scale Up Déploiement INATrace – Cameroun*

Email content :

Application file

Request for receipt of tender documents

Submission deadline: 3rd November 2025 at 11:59 pm (GMT+1)

Only pre-selected companies that have requested it will receive the tender documents by 15th November 2025 at the latest.